

i-GATE Innovation Hub

Contact: Rob White

Phone: (925) 583-3900

Rob.White@igateihub.org

7693 Longard Road
Livermore, CA 94551

www.igateihub.org



PRESS RELEASE

FOR IMMEDIATE RELEASE

i-GATE iHub Receives Award for Outstanding Partnership

Recognized by the Far West Region of the Federal Laboratory Consortium (FLC).

Livermore, CA - September 11, 2012: The i-GATE Innovation Hub (iHub) Initiative was awarded for Outstanding Partnership by the Far West Region of the Federal Laboratory Consortium (FLC) at their 2012 Regional Conference in San Antonio, TX.

The i-GATE (Innovation for Green Advanced Transportation Excellence) nonprofit partnership has become a prominent focal point for the regional innovation system anchored by Sandia National Laboratories (SNL) and Lawrence Livermore National Laboratory (LLNL) in Livermore, California.

i-GATE is a regional public-private partnership (501c3 nonprofit) designed to support small businesses and maximize the economic potential of green transportation and clean-energy technologies. i-GATE creates a proactive, two-way link between national laboratories and entrepreneurs, industry, innovation networks, venture capital, universities, business support services, and economic development resources to accelerate the commercialization of innovative energy technologies and grow a cohesive innovation ecosystem. The State of California awarded i-GATE its formal designation as one of the first six regional innovation hubs (iHubs) in February 2010. i-GATE opened its National Energy Systems Technology (NEST) incubator facility in June 2011.

The award nomination was submitted by SNL and recognized the following individuals for collaborative efforts in establishing the i-GATE iHub:

- **Bruce Balfour**, Founder of i-GATE, works for SNL-California in Partnerships and Technical Business Development. He wrote the original innovation hub proposal and his ongoing role is in joint leadership and development of the i-GATE programs, partnerships, operations, client recruiting, mentoring, and facilitating interactions between the Labs and the regional community.
- **Rob White**, CEO and Founder of i-GATE, White is also the City of Livermore Economic Development Director. Since its founding, White has coordinated the links between i-

MORE

GATE and other government entities, as well as raising funds, recruiting clients and partners, fundraising, and jointly managing the development of i-GATE and its daily operations.

- **Louis Stewart**, Deputy Director for Innovation and Entrepreneurship in the California Governor's Office of Business and Economic Development (Go-BIZ), manages the innovation hub program for the State of California. As liaison between i-GATE, the other iHubs, and the Governor's Office, Stewart provides leadership and networking activities in support of i-GATE.
- **Buck Koonce**, Director of Economic Development for LLNL. Koonce also serves on the i-GATE Board of Directors and coordinates activity between i-GATE, LLNL, and the Livermore Valley Open Campus. Buck assists in recruiting clients, consults on planning, and provides leadership and networking activities in support of i-GATE.

The i-GATE program facilitates increased access and collaboration with the national labs for business partners and is helping to accelerate the flow of clean technologies from the Labs to the marketplace. The i-GATE NEST incubator program looks for small companies working with advanced transportation or renewable energy technologies that can leverage technical assistance or connectivity with Sandia National Labs or Lawrence Livermore National Laboratory user facilities, R&D programs, or technology transfer.

After its first year of operation, i-GATE has assisted 10 client companies that have created a more than 150 direct and indirect jobs in the i-GATE region as a result of these efforts. Clients range from fuel cell and battery companies (Kalp-Tree Energy) to ultra-light commuter rail (Cybertran - automation licensed from Idaho National Laboratories) and solid-state energy harvesters (PowerPrism and Ultracell). i-GATE has facilitated numerous academic technology partnerships, including University of Oklahoma fellows assessing a technology commercialization strategy this summer with the LLNL Industrial Partnerships Office and an University of California-Davis Graduate School of Management student team working on go-to-market plans with one of i-GATE's fuel cell companies.

i-GATE also hosts a variety of community-building seminars and events, such as the "Get to Know Your Labs" series that most recently held at the opening of the Cybersecurity Technologies Research Laboratory (CTRL) facility at SNL, the Ultra Light Rail Transit Symposium held in Davis in August, and the Manufacturing Expo to be held in Brentwood on September 26th..

About the i-GATE Innovation Hub Initiative

The i-GATE iHub Initiative is a public-private regional partnership of eleven local governments, two national laboratories, universities, research institutions, and over thirty additional venture capital, angel investor, economic development, and industry partners. As a State of California designated Innovation Hub, and part of the iHub network that is part of the Governor's Office of Business and Economic Development (Go-BIZ), i-GATE supports the growth of new

technology companies and creation of jobs in clean energy, green transportation, and high performance computing.

www.igateihub.org

About the Federal Laboratory Consortium

The Federal Laboratory Consortium for Technology Transfer (FLC) is the nationwide network of federal laboratories that provides the forum to develop strategies and opportunities for linking laboratory mission technologies and expertise with the marketplace.

The FLC was organized in 1974 and formally chartered by the Federal Technology Transfer Act of 1986 to promote and strengthen technology transfer nationwide. Today, approximately 300 federal laboratories and centers and their parent departments and agencies are FLC members.

The Consortium creates an environment that adds value to and supports the technology transfer efforts of its members and potential partners. The FLC develops and tests transfer methods, addresses barriers to the process, provides training, highlights grass-roots transfer efforts, and emphasizes national initiatives where technology transfer has a role. For the public and private sectors, the FLC brings laboratories together with potential users of government-developed technologies. This is in part accomplished by the FLC's Technology Locator network and regional and national meetings.

www.federallabs.org

###



Innovation for Green Advanced Transportation Excellence

Pictured (left to right): Ida Shrum – LLNL; Bruce Balfour – SNL/CA; Rob White – i-GATE iHub/City of Livermore; Karina Edmunds – DOE Tech Transfer Office; Jackie >>>; Brandon Cardwell – i-GATE iHub.

