



## **National Energy Systems Technology Incubator**

## **Prospective Client Information**

The i-GATE National Energy Systems Technology Incubator—a designated State of California Innovation Hub (iHub)—is a nonprofit organization that supports the launch and growth of green transportation and clean-energy technology businesses with rapid growth potential. The NEST program provides business mentoring, collaboration opportunities, networking events and seminars, technical assistance, manufacturing expertise, access to venture and angel investment funds, entrepreneurial education, and increased visibility to investors, potential partners, and the media.

Incubators such as i-GATE NEST also provide facility-based services, with lab and office space provided to new businesses that can reduce costs through shared equipment purchases and infrastructure, networking, and the use of common conference rooms. When similar technology companies are grouped together in an incubator, they can draw more attention from potential investors or other knowledgeable resources looking for opportunities.

### **Qualifying Companies**

A startup company ready to apply for full admission to the NEST incubator program would typically meet these requirements:

- Has at least a brief business plan
- Technology company with intellectual property related to green transportation and/or clean-energy technologies
- Strategic fit within the NEST program's technology categories (see list below)
- Ability to pay a monthly program fee

### **Appropriate Technologies for the i-GATE NEST Program**

Under the broad categories of green/sustainable transportation and clean-energy generation, the i-GATE NEST program can support a wide range of companies, including:

- Solar, Wind, Biomass, Biofuels, Geothermal, Tidal, Small Hydro, etc.
- Electric Vehicles, Fuel Cells, Energy Storage
- Solid-State Lighting (LEDs) and Energy Efficiency
- Cybersecurity for Transportation and Energy Systems



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### Incubator Client Selection Process

Admission to the i-GATE NEST program is not automatic. Applications are submitted to program managers and evaluated according to business and technology standards to make the best possible use of available program resources.

When i-GATE NEST management finds a candidate with good potential and has interviewed the principals of the company, a technology review is performed by the ISAAC advisory committee to see if the technology is reasonable and a likely fit for available program resources.

When appropriate, ISAAC members also provide an advisory resource to incubator companies seeking specialized technical consulting or industry input related to the technologies they are developing. Industry participants also provide domain expertise and may serve as networking resources for incubator tenants.

Potential startup company clients from partner universities or the national laboratories are also screened for possible pre-incubation services to prepare them prior to admission to the incubator program.

Offices and lab space in the i-GATE NEST facility are available for lease upon admission to the program. There is a separate monthly fee to cover program services, and this applies both to tenants and to affiliate program members.

### For more information, please contact:

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